

The client requested KBC to complete a technical, commercial and environmental assessment of a refinery, 8 terminals and approximately 600 retail stations across Southeast Asia in order to determine their value, prior to making an offer for them.

Our Approach

KBC consultants integrate within a multidisciplinary team to produce undertake a desktop assessment of environmental liabilities associated with all of the assets considering existing and future potential legislation based on documentation provided by the client.

Project Outcomes

KBC consultants produced the following deliverables within a 4-week time window:

- A complete Petro-SIM model of the refinery making it possible to determine the reliability of existing data and if improvements could be made to increase profits from reported levels
- Prepared a financial model for the assets, the findings of which could be incorporated into the wider financial model
- Produced an estimate of environmental liabilities which proved to be an important negotiation point

The client was extremely satisfied with our work and had confidence in the results of the due diligence.